



LOGISTICS SUMMIT
物流高峰會 2019

*The Pivotal Role of Hong Kong
in the Greater Bay Area*
物流新科研 創建大灣區



Today's LSCM

- We treasure domain knowledge
- We are dedicated to public cause
- We serve industry, esp. SMEs
- We innovate!



Today's LSCM

LSCM's Technologies:

- IoT Systems
- Robotics/ Automation
- Blockchain, Fintech, Insurtech
- Artificial Intelligence in Industrial Applications
- Supply Chain Big Data Analytics and Security
- Gerontechnology



LSCM's Targeted Customers





Current Challenges

- Dropping physical flow of goods
- Trade War
- Competitive ports and airports
- Ageing workforce
- Decoupling Markets



Serving decoupled markets

Product A



Product A'



Hong Kong still leads in.....

- Free Information Flow
- World Class Infrastructure
- Special duty zone (with no Import Duty) , WTO member
- International City with Global business network
- Common Law System
- International Financial Centre

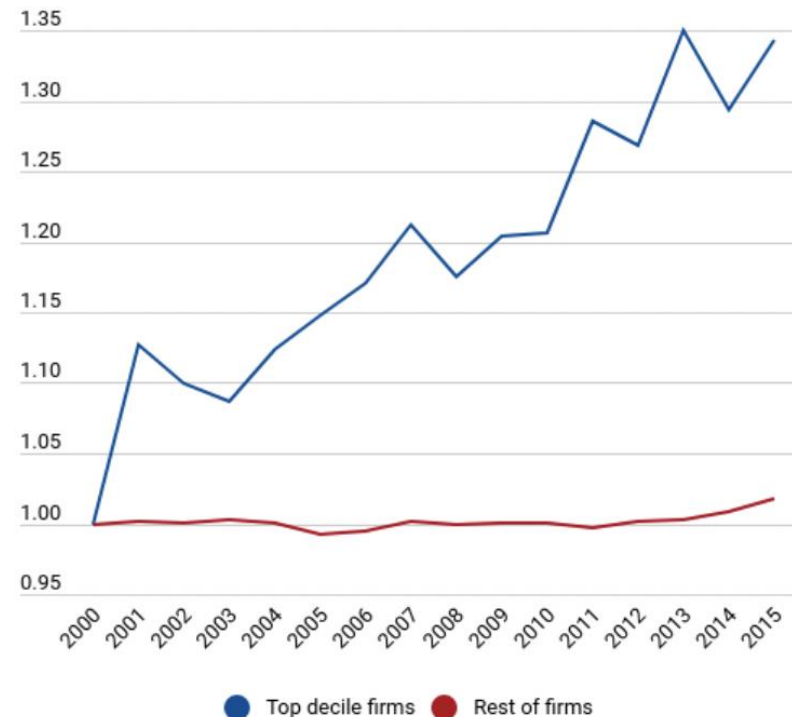
According to International Monetary Fund (IMF), Big Companies use “**intangible assets**” to be more profitable, productive and with higher markup

“**Intangible assets**” Meaning Brands, IPs, Technologies and Digitization!!

Highly uneven

Companies with the highest markups increased their average markup by over 30 percent. These firms are also more profitable, productive, and use intangible assets more intensely.

(evolution of markups, index, 2000=1)



(differences in performance, ratio of high-markup firms to rest of firms)

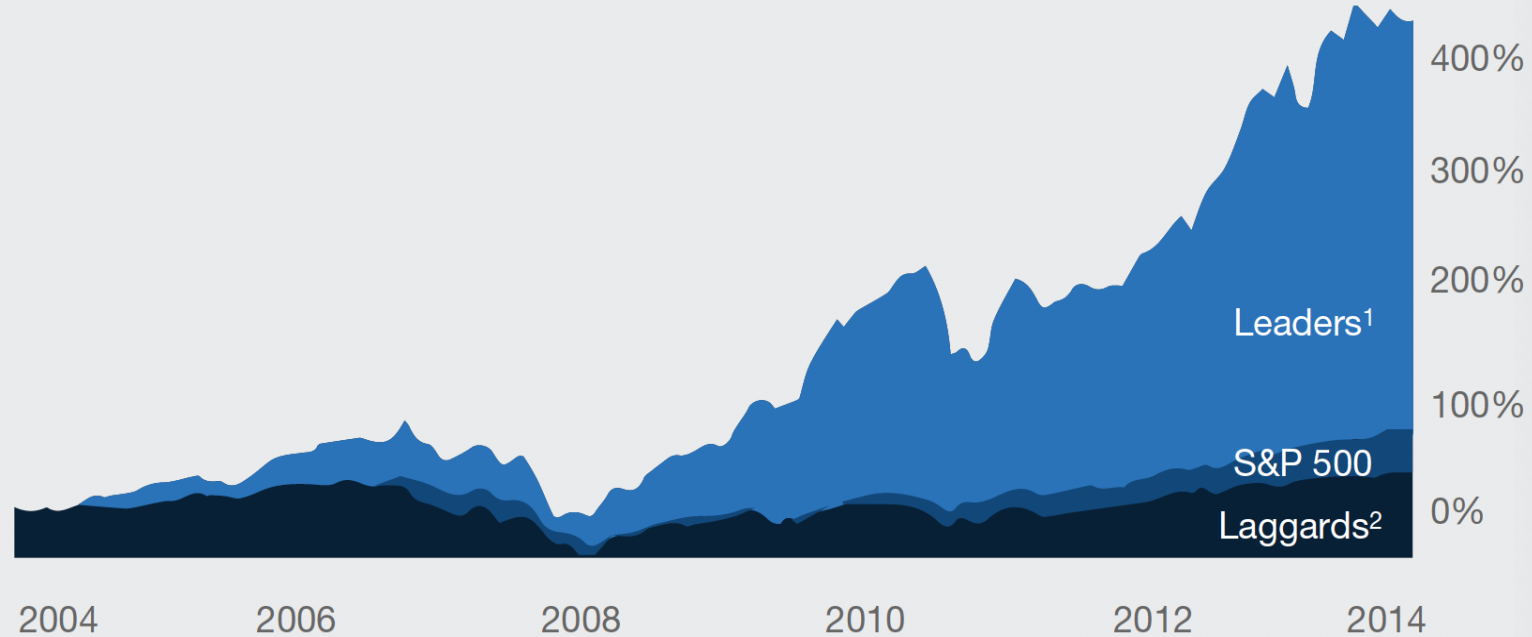
From IMF

According to McKinsey, leading companies with strong growth are always with high customer-satisfaction scores.

To do that, Customers need instant information and 360 deg services. This is only possible to be done by Digitization!

Total return to shareholders for companies with above- and below-average customer-satisfaction scores / %

Ten-year value growth



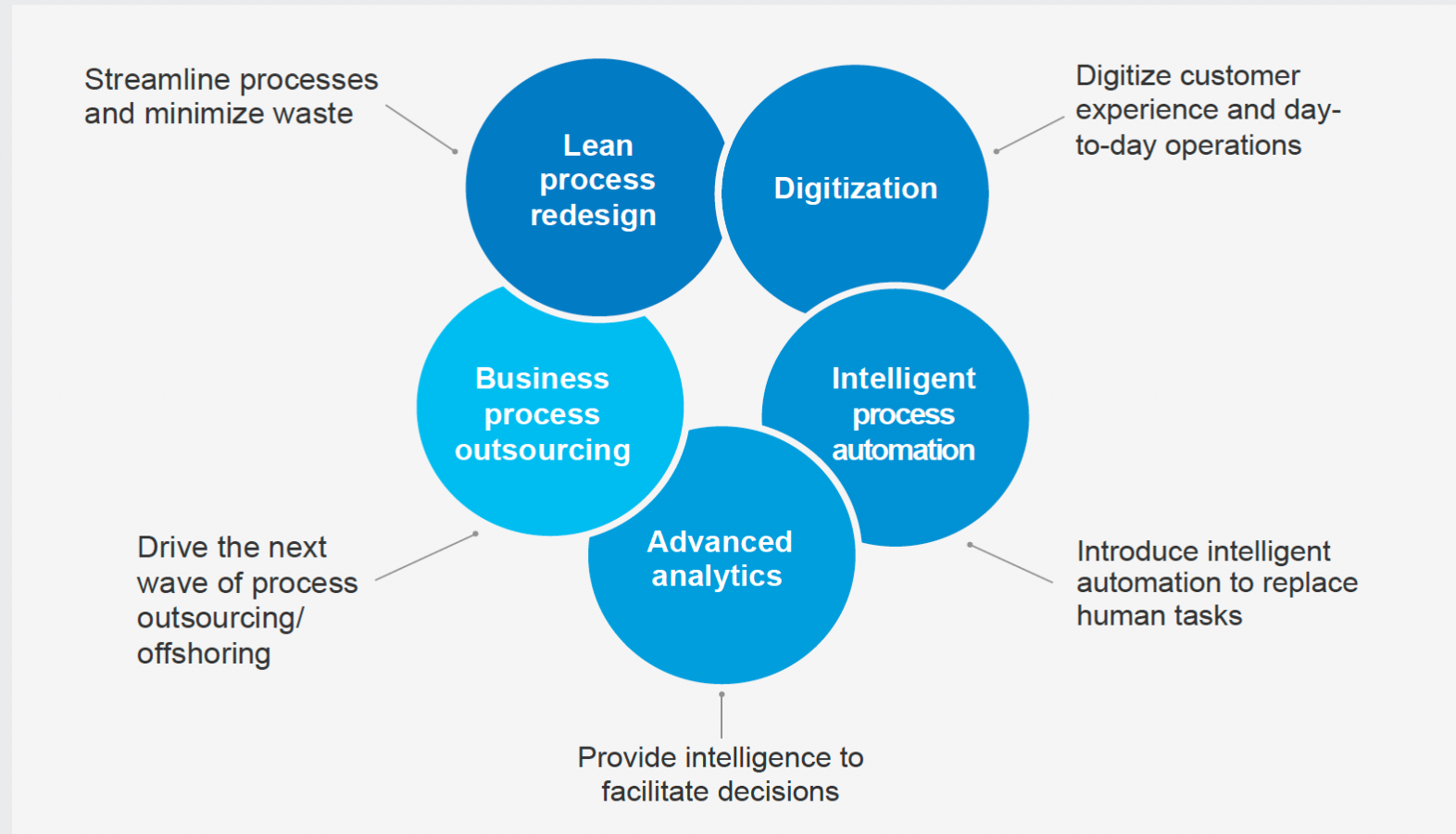
¹Companies with above-average American Customer Satisfaction Index scores within their industry

²Companies with below-average ACSI scores within their industry

The Next-generation Operation model:

- Digitization
- Intelligent Process Automation
- Advanced Analytics
- Business Process Outsourcing
- Lean Process Redesign

Five approaches and capabilities to drive the next-generation operating model.



So What Do We Do?

- Digitization
- Intelligent Process Automation
- Advanced Analytics



Example 1:

- Lalamove was founded by a young man who has Never Been in Logistics/ Transportation business before
- Nowadays it is one of the few Unicorns in Hong Kong!



Example 2:

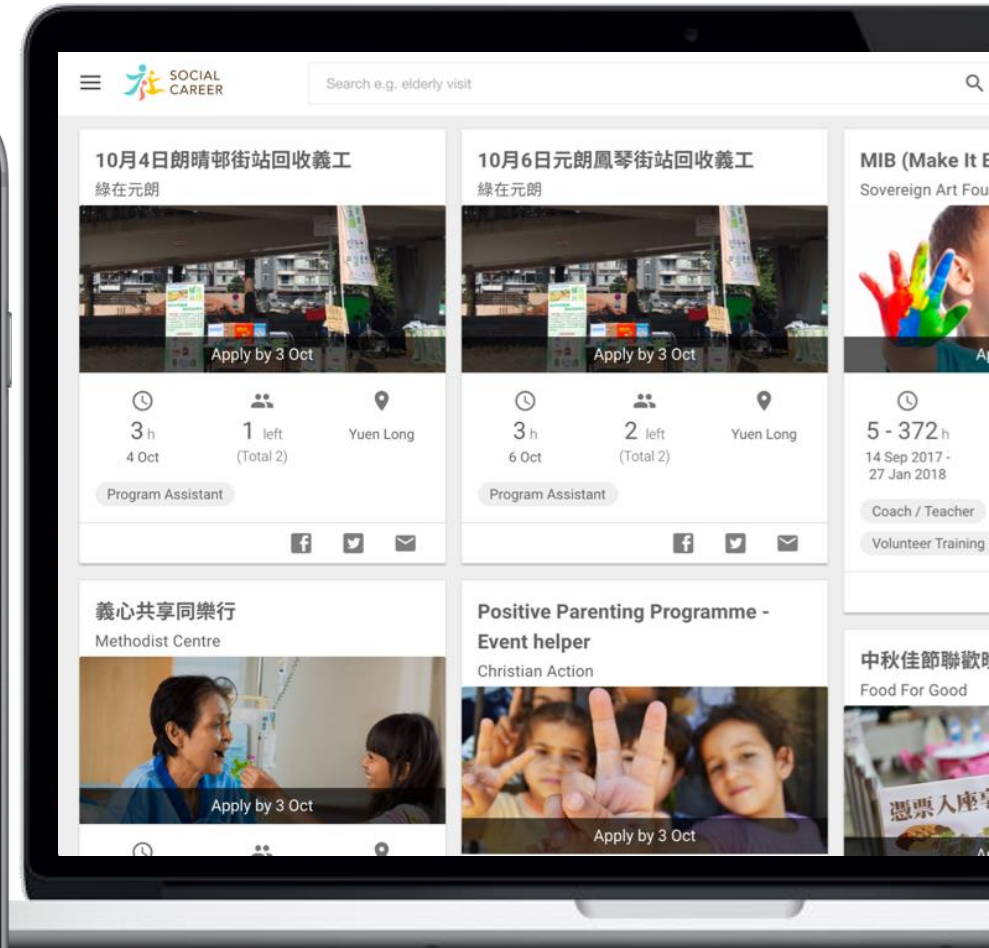
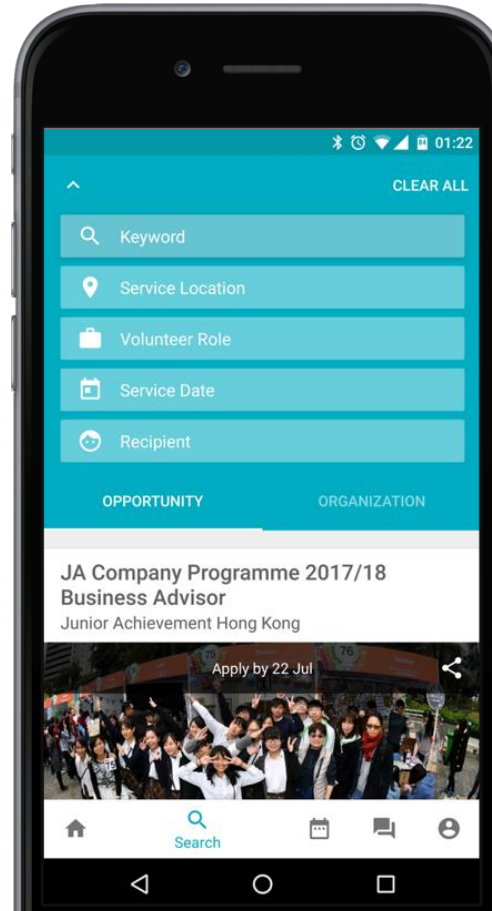
- A young gentleman, who was by training a banker and IT technologist, got into Charity business without working for or with Any NGOs...
- Now “Social Career” is the leading software platform in community service field

Digitalization of volunteer recruitment and matching: **SOCIAL CAREER – The Online Volunteer Platform**

Helping 600+ NGOs to connect with:

- Individual volunteers
- Corporates
- Universities & schools
- Associations and volunteer groups

Making over **6,000 volunteer opportunities** available online on Social Career

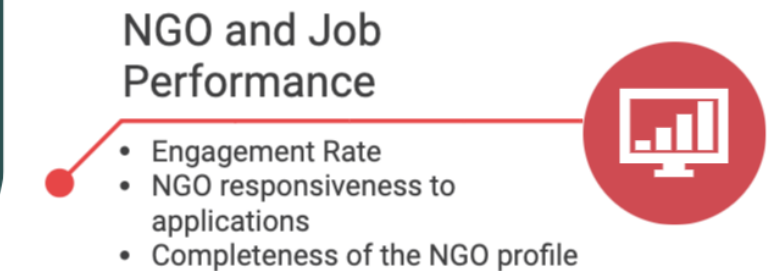
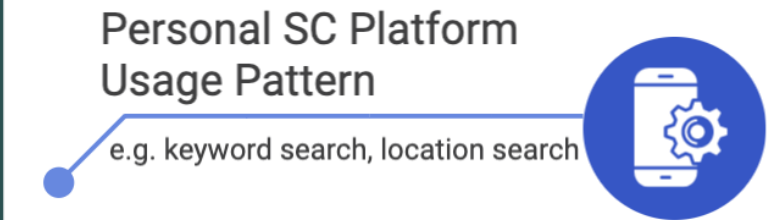
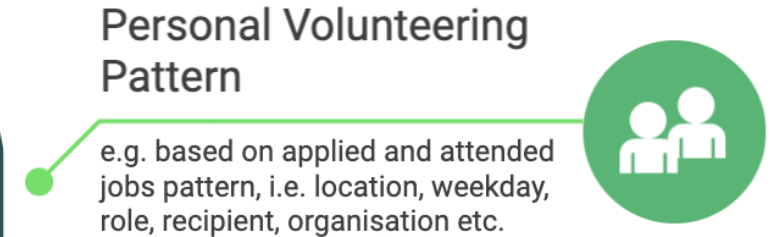
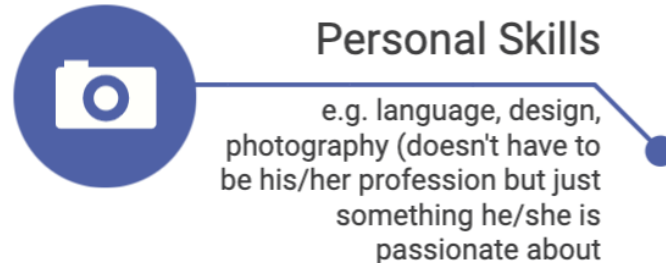
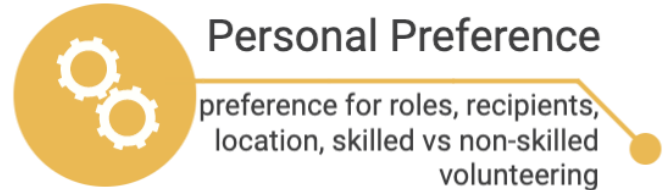
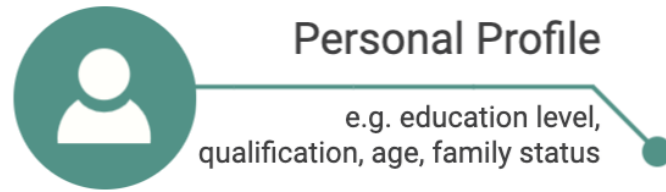




打開Social Career手機應用程式

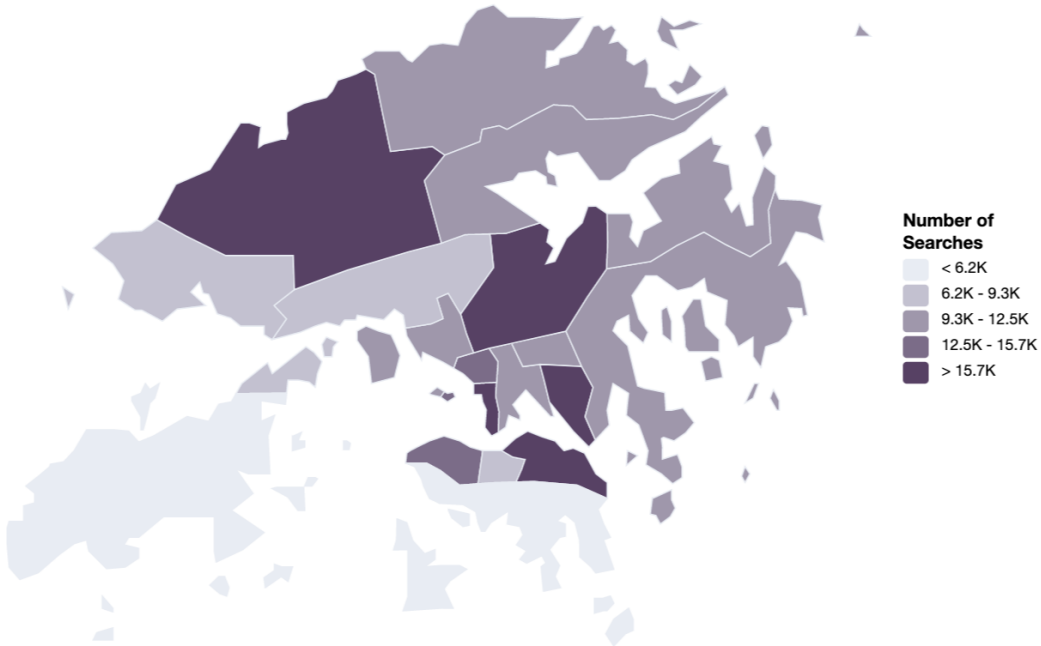
Usage of machine learning to make volunteer matching more efficient and providing volunteers a better user experience

Similar to Facebook, the job ranking in Social Career's newsfeed and search result will be based on many factors



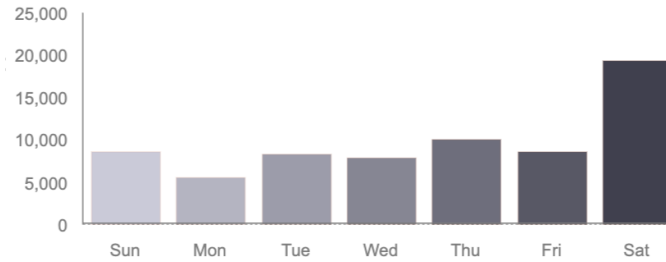
Social Career's usage of advanced volunteer analytics to maximise job fulfilment rates

Yau Tsim Mong is the most popular district where people are looking for volunteer opportunities



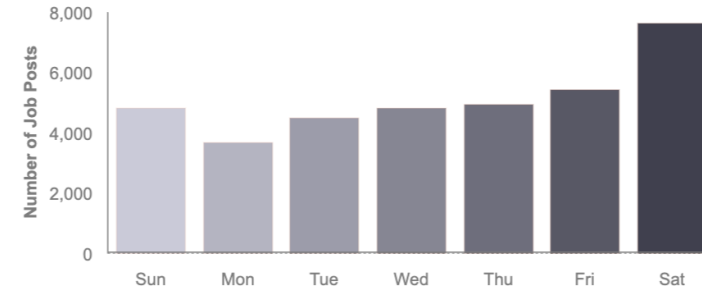
Supply of volunteer opportunities by weekday and its fulfilment rates

Which days of a week do people prefer to volunteer?

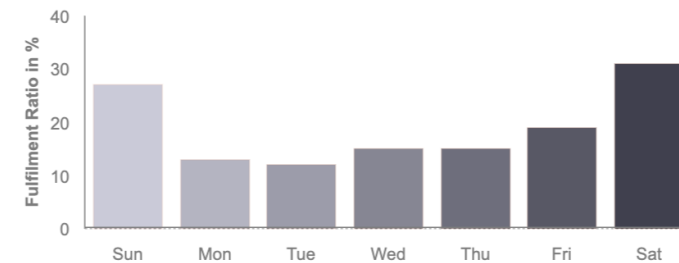


People prefer to volunteer on Saturdays (there are overall more volunteer opportunities available on Saturdays than for other days, however there are way more people applying for Saturday opportunities)

NGO Job Posts by Weekday



NGO Job Sessions by Weekday Fulfilment Ratios





Example 3:

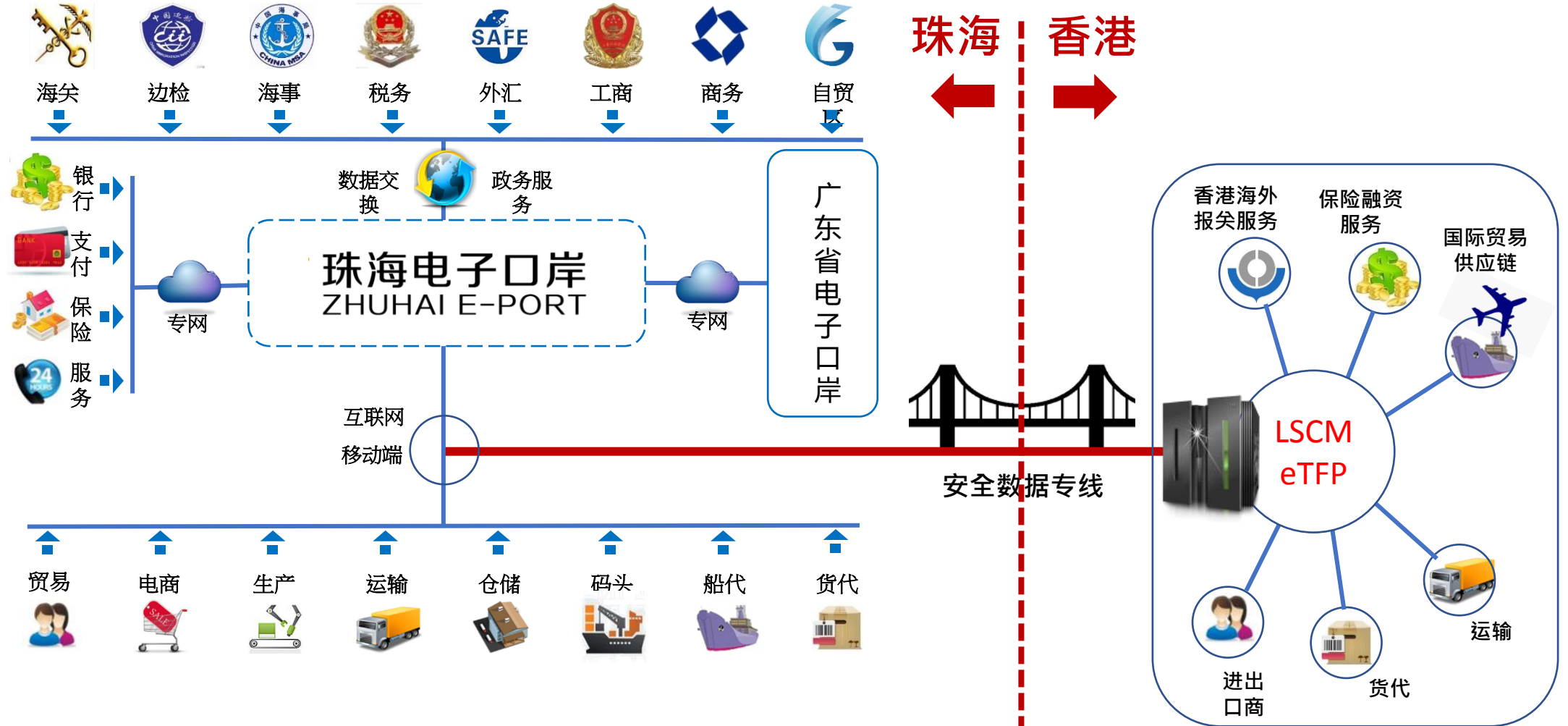
- eTFP

Golden Opportunity for Logistics and Supply Chain Development

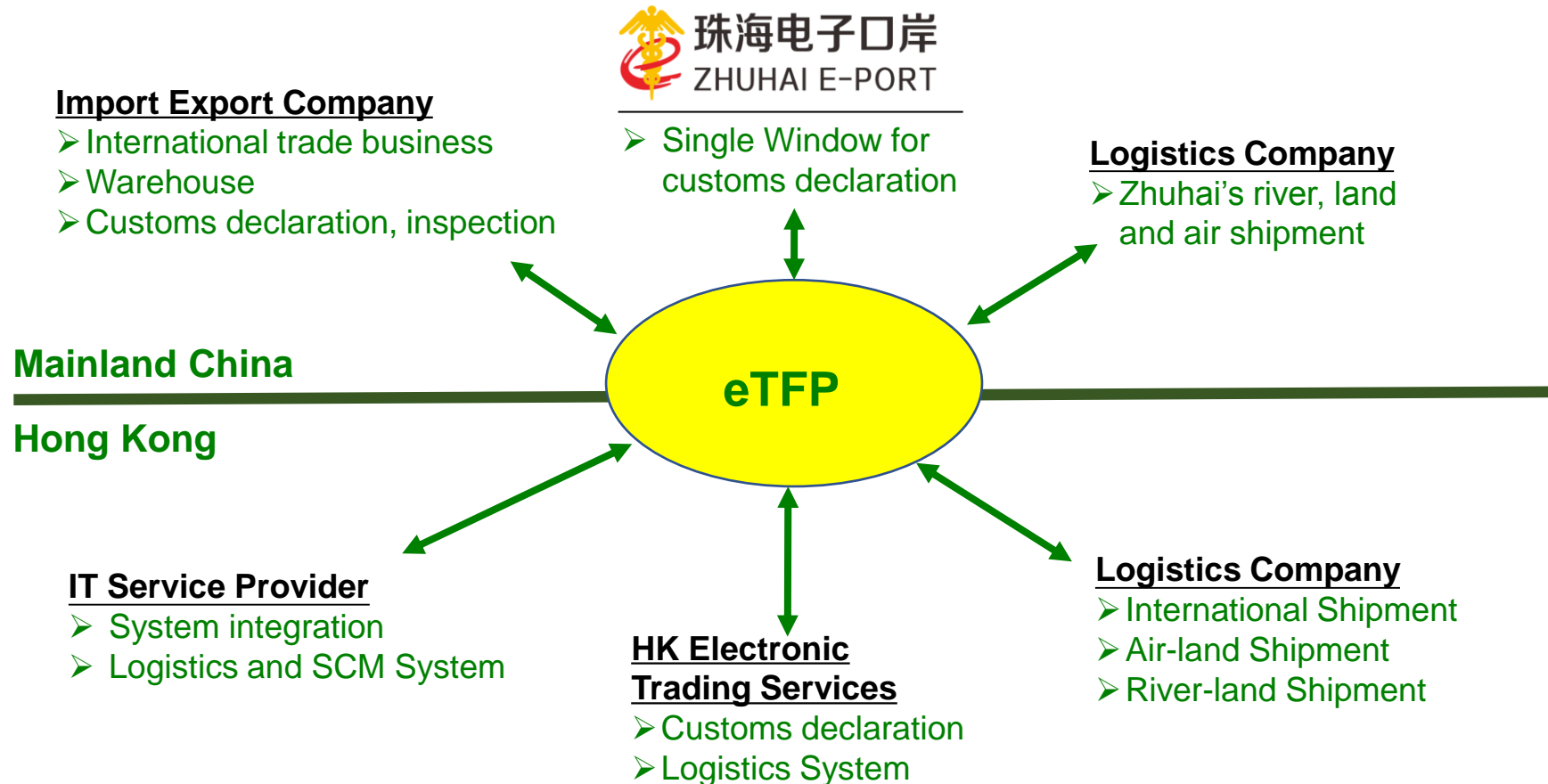


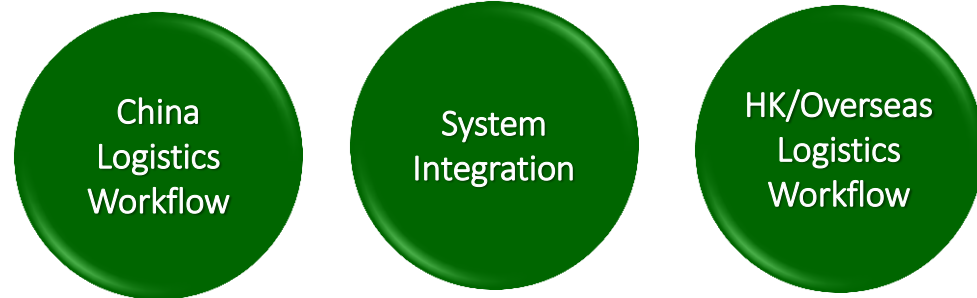
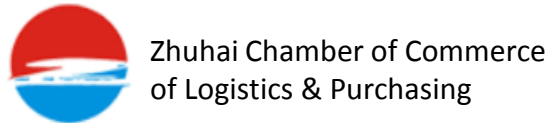
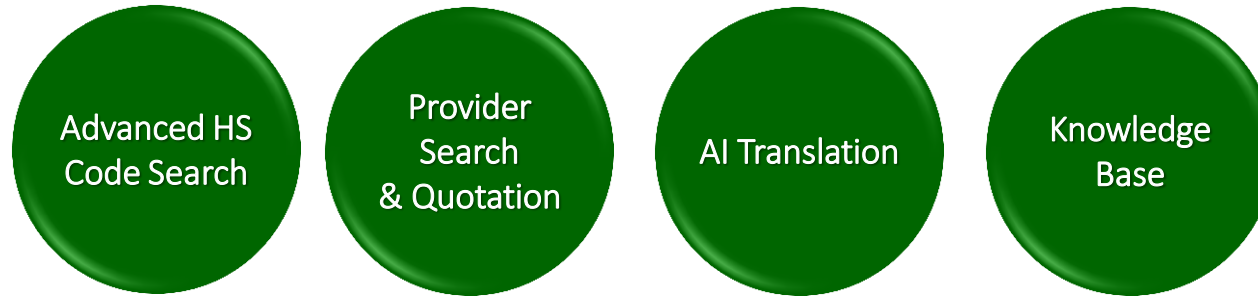
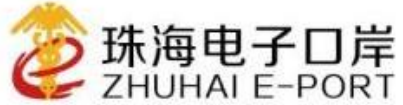
Essential Elements for the Golden Opportunity

- (a) Facilitation for Multiple Boundaries Customs declarations and cargo information
- (b) Enhanced physical goods movements
- (c) Support in getting trade financing to genuine businesses



Enrich the trade eco-system with value-add services





Customs Declaration & Cargo Information

Single Cargo Data

Shipper (發貨人) ABC (HK) LTD 999 TSUEN WAN, HK TEL: 24991234 member@iscm.hk				
Consignee (收貨人) XYZ貿易有限公司 SunSky Logistics Co Ltd 地址: 長沙灣道天寶樓1111室 聯絡人: 周兆生 Tel: 22994321				
Notify party (通知方) YY物流有限公司 TEL: 9876 5432 Peter Pan				
NOTE: Shipper should produce accurate cargo weight & measurement for each shipper's load & count container. Carrier shall hold the customer's responsible against all charge, damage & expense arising from inaccuracies of such particulars.				
Vessel Name & Voy. (船名及航次)	Place of receipt (收貨地點)	Port of loading (裝貨港)	Port of discharge (卸貨港)	Final place of delivery (最終交貨地)
	香港	香港	洪灣, 珠海	洪灣, 珠海
Marks and Numbers	Number and kind of Packages	Description of packages and goods	Gross weight of cargo	Measurement
ZHUHAI SCC Pallet No. 1-19	100 PLTS	八層印刷电路板 [HS CODE: 8534001000]	120 kgs	36.49 CBM



Mainland Declaration

中华人民共和国海关出口货物报关单 (最新版)				
提单号: ABC LTD	出口口岸: 珠海	出口日期: 20190920	申报日期: 20190920	
生产销售单位: 日天物流	运输方式: 水路运输	运输工具名称: 海運	提运单号:	
申报单位: 日天物流	监管方式: C&F	征免性质: 300	备案号:	
贸易国(地区): 越南	运抵国(地区): 越南	指运港: 洪灣, 珠海	境内货源地:	
许可证号:	成交方式: C&F	运费: USD200	保费:	杂费:
合同协议号:	件数: 3000	包装种类: 随附单证	毛重(公斤): 120	净重(公斤): 100
集装箱号:	随附单证:			
标记规格及备注随附单证: 提单: 商品编号 商品名称-规格型号 数量及单位 最终目的(地区) 单价 总价 币制 征免 1 8534001000 八层印刷电路板 100 PLTS 越南 500 50000 美元 照章				

Bill of Lading

全聯聯運提單			
THROUGH BILL OF LADING	COMBINED TRANSPORT	NOT NEGOTIABLE UNLESS CONSIGNED "TO ORDER"	
Shipper: 船東人 ABC (HK) LTD. 999 TSUEN WAN, HK TEL: 24991234 XYZ貿易有限公司 Consignee of "To Order" (to order) 收貨人船務人 YYZ貿易有限公司	Country of Origin F/Agent Name & Ref.	Bill of Lading No. HWWA50181002001	Shipper Ref.
Nashy Party (No. Chain sheet attach for follow to notify) 通知地址 YYZ貿易有限公司 TEL: 9876 5432 Peter Pan		新旺安有限公司 New Wang An Logistics (China) Co., Ltd.	
Vessel 船名	Ship Code 船務代碼	Yoyage 航次	Place of receipt 收貨地點
Place of delivery 目的地	Weight payable 運費實付地	Number of original B/L 正本提單份數	
Marks & Numbers	No. of Pkgs. or Shipping Unit	Description of Goods & Pkgs.	Gross Weight Measurement
ZHUHAI SCC Pallet No. 1-19	100 PLTS	可利粉[HS CODE: 18050000]	100 kgs KGS 36.49 CBM CBM

八层印刷电路板 (8534001000)

HK Declaration

```

<?xml version="1.0" encoding="utf-8" standalone="yes" ?>
<!DOCTYPE Manifest SYSTEM "manifest.dtd">
<Manifest>
  <Header manifestRefNo="" ioBound="I" transportMode="海上運輸(1)" submissionType="" carrier="">
    <TransportDtIs vesselName="Vessel: ABC" vesselCallSign="" actualDepart="">
      <Declaration>
        <declarationCode>003</declarationCode>
      </Declaration>
    </Header>
  </Manifest>
  <BillLads>
    <Master amended="" masterRefNo="" consolidated="">
      <Consign amended="">
        cnoName="ABC (HK) LTD." cnoAddrLine1="999 TSUEN WAN, HK" cnoAddrLine2="" cnoAddrLine3="" cnoAddrLine4=""
        cneeName="XYZ貿易有限公司" cneeAddrLine1="Empty" loadPortCode="" loadPortDesc="香港" loadPortCnty="HK" receiptPortCode="" receiptPortDesc="洪灣, 珠海" receiptPortCnty="HK"
      </Consign amended="">
    </Master amended="">
  </BillLads>
  
```

- ✓ Domain Specific Goods Descriptions Translation
- ✓ Advanced HS Code Search

Vietnam Declaration

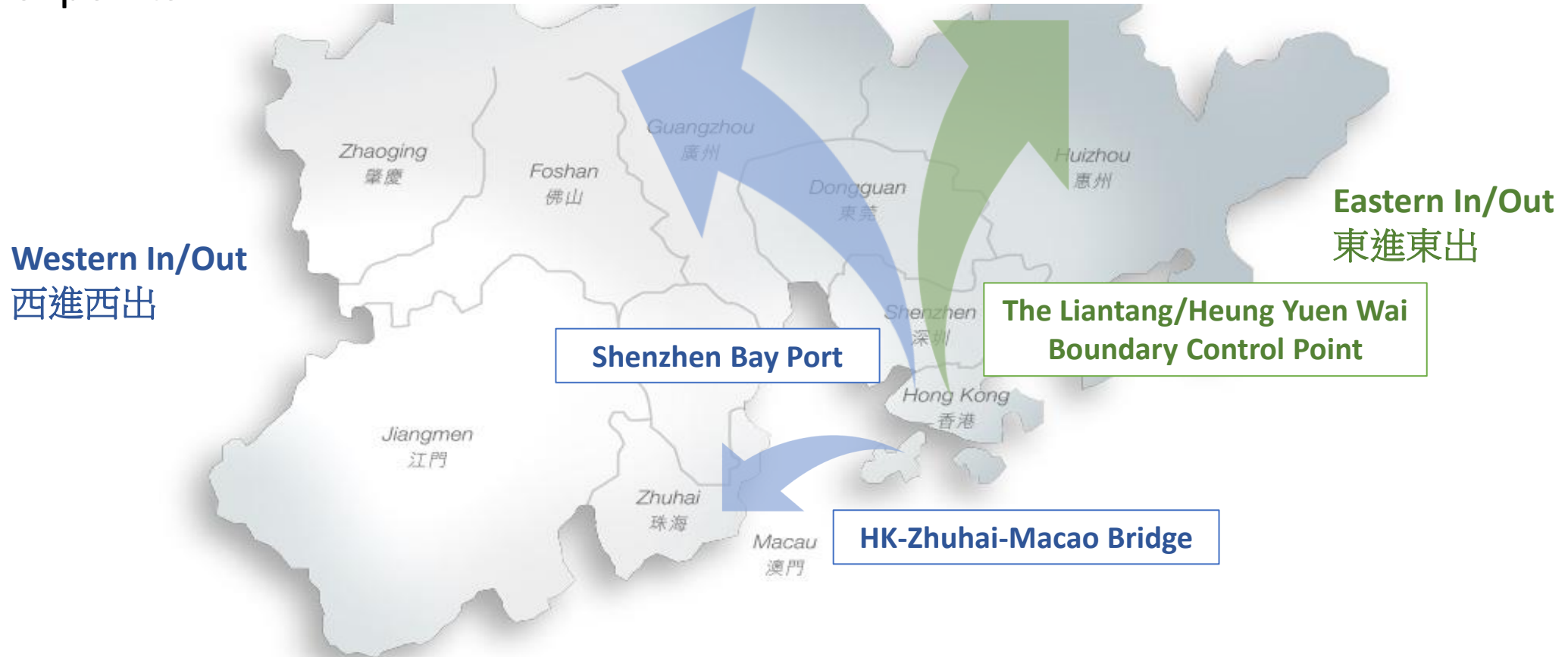
HAI QUAN VIET NAM		TỜ KHAI HÀNG HÓA NHẬP KHẨU	
Cục Hải quan: HQ/2015/NK			
Chỉ cục Hải quan đăng ký tờ khai:	Số tham chiếu:	Số tờ khai:	Công chức ký tờ khai:
Ngày, giờ gửi:	Ngày, giờ gửi:	Số lượng phụ lục tờ khai:	
Chỉ cục Hải quan cửa khẩu nhập:	5. Loại hình:	6. Hóa đơn thương mại:	7. Giấy phép số:
1. Người xuất khẩu: XYZ Trading Ltd.	Ngày:	Ngày:	Ngày:
MST:	Ngày:	Ngày:	Ngày:
2. Người nhập khẩu: MST:	9. Văn đơn (số/ ngày):	10. Cảng xếp hàng:	11. Cảng dỡ hàng: Hong Kong
3. Người ủy thác/người được ủy quyền: MST:	12. Phương thức vận tải:	Tên, số biển:	13. Nước xuất khẩu: Hong Kong
4. Đơn vị Hải quan: MST:	14. Điều kiện giao hàng:	15. Phương thức thanh toán:	
	16. Đơn giá thanh toán: USD	17. Tỷ giá tính thuế: 20%	
HS	18. Mô tả hàng hóa	19. Mã số hàng hóa	20. Xuất xứ
BT			21. Chế độ ưu đãi
1	Phiên bản in tám lớp	85340030	China
			22. Lượng hàng
			23. Đơn giá
			24. Đơn giá
			25. Tỷ giá
			USD
			50000

eight-layer printed circuit board (85340090)

Phiên bản in tám lớp (85340030)

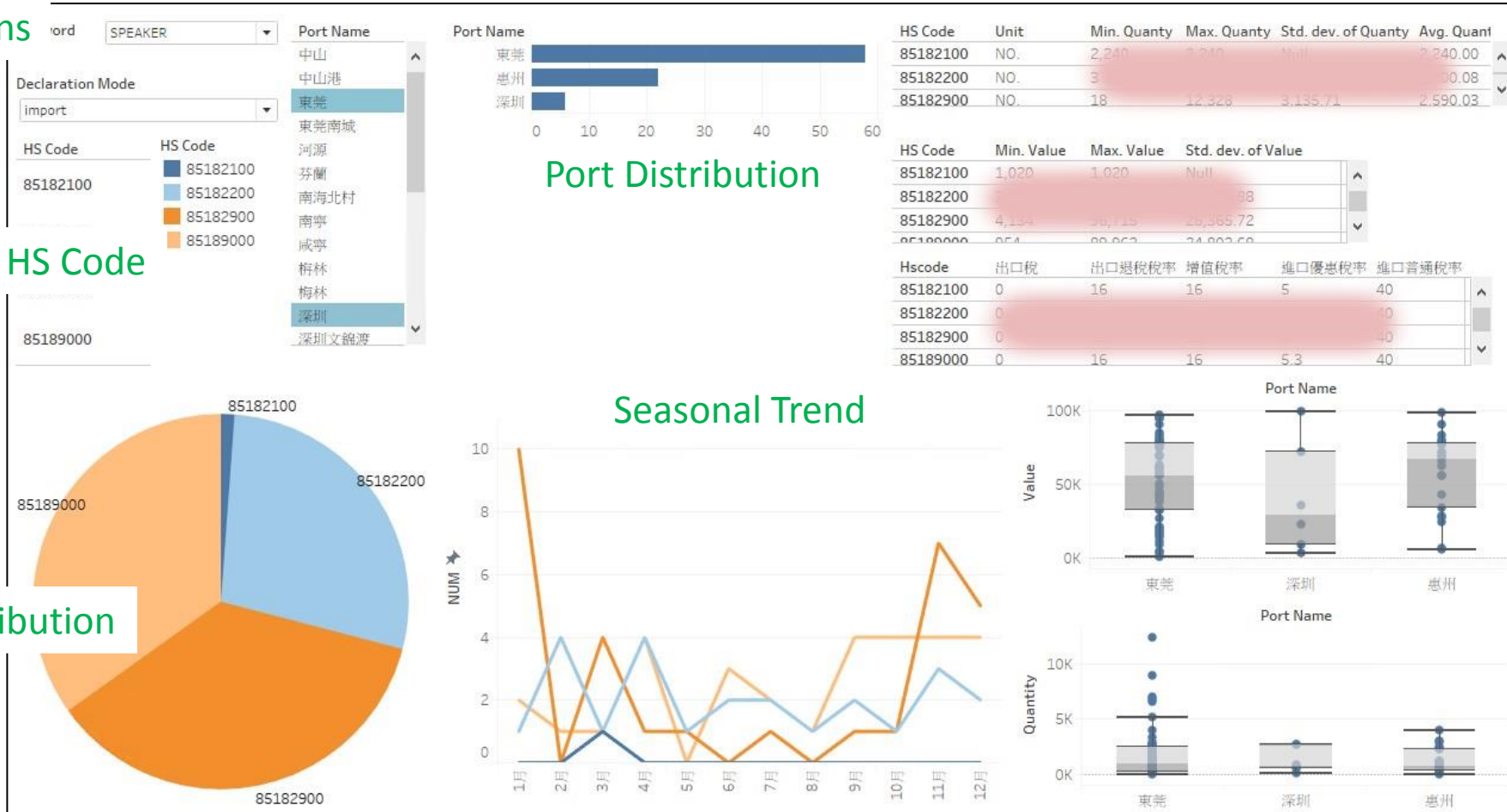
Physical Goods Movements

The land physical goods movements between HK & the Mainland will be regulated to only three control points:



✓ Analysis of the relationships among commodities, port, seasonal, value, etc..

Goods Descriptions



Minimum, Maximum, Std Dev, Average, etc..

Value & Quantity Statistics

HS Code Distribution



Example 4:

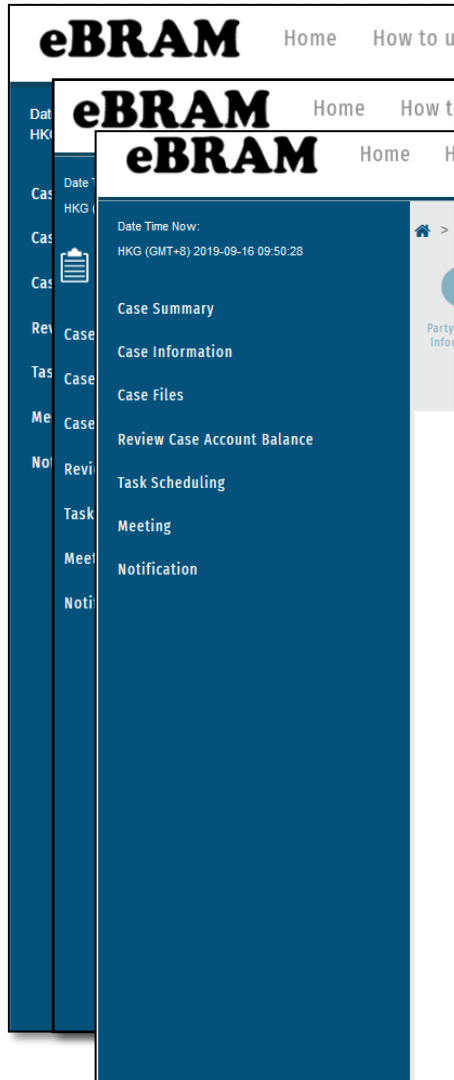
- eBRAM



eBRAM Platform

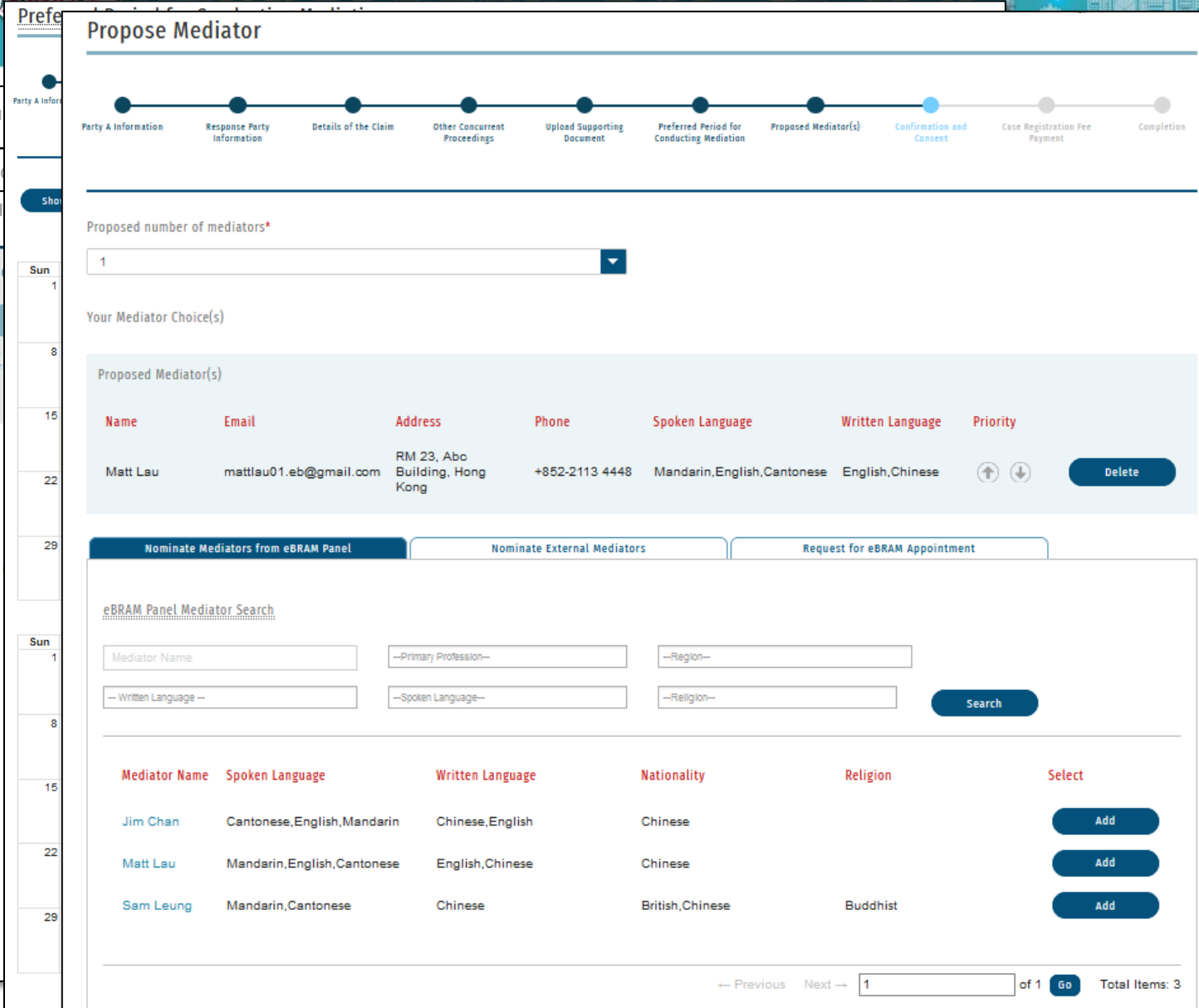
- e-Case Management
 - Mediation
 - Arbitration
- R&D Modules
 - Translation
 - Re-authentication (Continuous Re-authentication R&D)

Mediation (Parties Input Case)



eBRAM Home How to use

- Date Time Now: HKG (GMT+8) 2019-09-16 09:50:28
- Case Summary
- Case Information
- Case Files
- Review Case Account Balance
- Task Scheduling
- Meeting
- Notification



Propose Mediator

Party A Information Response Party Information Details of the Claim Other Concurrent Proceedings Upload Supporting Document Preferred Period for Conducting Mediation **Proposed Mediator(s)** Confirmation and Consent Case Registration Fee Payment Completion

Proposed number of mediators*
1

Your Mediator Choice(s)

Name	Email	Address	Phone	Spoken Language	Written Language	Priority
Matt Lau	mattlau01.eb@gmail.com	RM 23, Abo Building, Hong Kong	+852-2113 4448	Mandarin, English, Cantonese	English, Chinese	↑ ↓ Delete

eBRAM Panel Mediator Search

Mediator Name: Primary Profession: Region:

Written Language: Spoken Language: Religion:

Mediator Name	Spoken Language	Written Language	Nationality	Religion	Select
Jim Chan	Cantonese, English, Mandarin	Chinese, English	Chinese		<input type="button" value="Add"/>
Matt Lau	Mandarin, English, Cantonese	English, Chinese	Chinese		<input type="button" value="Add"/>
Sam Leung	Mandarin, Cantonese	Chinese	British, Chinese	Buddhist	<input type="button" value="Add"/>

← Previous Next → 1 of 1 Total Items: 3

Mediation (Mediator Appointment)

Date Time Now:
HKG (GMT+8) 2019-09-14 01:23:19

Case No.
M201900117

Case Summary

Case Information

Case Files

Review Case Account Balance

Resolve Mediator

Task Scheduling

Case Suspension

Request Payment

Meeting

Notification

Case Resume

Add Ad Hoc Participant

Refund

> Case Management > Secretariat Resolve Mediator > Review Mediators



Review Mediators

M201900117/X-Energy vs State of Dreamland



Party A's Proposed Dates of Mediation and Mediators

Available Period of Conducting Mediation
07/10/2019 - 11/10/2019
14/10/2019 - 18/10/2019
21/10/2019 - 26/10/2019
11/11/2019 - 15/11/2019

Proposed number of Mediators 1

Mediator(s) Information

	Name	Spoken Language	Written Language	Religion	Nationality	Priority
1	Matt Lau	Mandarin, English, Cantonese	English, Chinese		Chinese	1

Party B's Proposed Dates of Mediation and Mediators

Available Period of Conducting Mediation
19/09/2019 - 20/09/2019
23/09/2019 - 27/09/2019
16/10/2019 - 18/10/2019
21/10/2019 - 25/10/2019
04/11/2019 - 08/11/2019
11/11/2019 - 15/11/2019

Proposed number of Mediators 1

Mediator(s) Information

	Name	Spoken Language	Written Language	Religion	Nationality	Priority
1	Matt Lau	Mandarin, English, Cantonese	English, Chinese		Chinese	1

Next

Mediation (Mediation Proceeding)

eBRAM Home

Schedule a Meeting

Case No*
M201900117

Participants*
Party A Response Party

English Matt Lau

eBRAM Home How to use Contact FAQ

Date Time Now:
HKG (GMT+8) 2019-09-14 02:23:30

- Case Dashboard
- Case Case Management
- Case Activity Scheduler
- Settl Notification
- Task User Profile
- Medi Document Management
- Meel
- Notil

English Matt Lau

> Notification > Compose Message

New Message

Please select the case:
M201900117

Please select the message receivers within your case:

Party A	Response Party
<input type="checkbox"/> David Law	<input type="checkbox"/> John Chan
Party A Legal Representative	Response Party Legal Representative
N/A	<input type="checkbox"/> Joey Ho
Mediator	

Subject
First Meeting Result

Message Content
- We have discuss the format for doing this mediation case, rules will use under eBRAM.
- We also discuss the case that more files need to hand in by Party A and Party B.

Send Upload



Mediation (Mediation Conclusion)

eBRAM Home How to use Contact FAQ English Matt Lau

eBRAM Home How to use Contact FAQ English David Law

Date Time Now: > Case Management > Case No M201900117 Settlement Agreement

eBRAM Home How to use Contact FAQ English Alex Sun

Date Time Now: HKG (GMT+8) 2019-09-14 02:35:23

> Case Management > Case No Close Case

Case No. M201900117

Case Summary
Case Information
Case Files
Review Case Account Balance
Resolve Mediator
Task Scheduling
Case Suspension
Request Payment
Meeting
Notification
Case Resume
Add Ad Hoc Participant

Party A Input Information >>
 Secretariat Verify Party A Information >>
 Response Party Input Information >>
 Secretariat Verify Response Party Information >>
 Secretariat Resolve Mediator >>
 Mediator Acceptance >>
 Party A & Response Party Review Mediator >>
 Secretariat Formal Notice Issuance >>
 Sign Appointment Agreement >>
 Determine Mediation Fee >>
 Secretariat Request Payment >>
 Party A & Response Party Deposit Payment >>
 Mediation Proceeding >>
 Draft Settlement Agreement >>
 Party A & Response Party Sign Settlement Agreement >>
 Completion

M201900117/X-Energy vs State of Dreamland

Close Case

Close Case Completion

The case has closed. All Signed Documents will be uploaded to Blockchain.

Finish

Submit

Arbitration (Claimant & Respondent Input Case)

eBRAM Home How to

eBRAM Home How to

eBRAM Home How to

Date Time Now:
HKG (GMT+8) 2019-09-12 11:11:43

Case No.
A201900077

Case Summary

Case Information

Case Files

Upload Bundle For Hearing

Upload Bundle For Hearing Counter Claim

Task Scheduling

Meeting

Notification

Review Case Account Balance

Propose Tribunal & Arbitrators

Claimant: Singaporean Trading Company
Respondent: Australian Import Company



Proposed number of Arbitrators*

Your Arbitrator Choice(s)

Proposed Arbitrator				
Name	Email	Address	Phone	
Jim Chan	jimchanmed904@yahoo.com	RM 23, Abc Building, Hong Kong	+852-2908 4610	Delete

Nominate Arbitrator from eBRAM Panel

Nominate External Arbitrator

Request for eBRAM Nomination

eBRAM Panel Arbitrator Search

Arbitrator Name --Primary Professio

-- Written Language --Spoken Language

Arbitrator Name	Spoken Language	Written Language	Nationality	Select
Deddy Chan	English, Mandarin	Chinese, English	Chinese	<input type="button" value="Add"/>
Jim Chan	Cantonese, English, Mandarin	Chinese, English	Chinese	<input type="button" value="Add"/>
Matt Lau	Mandarin, English, Cantonese	English, Chinese	Chinese	<input type="button" value="Add"/>
Winnie Wong	Cantonese, English, Mandarin	Chinese, English	Chinese	<input type="button" value="Add"/>

Arbitration (Tribunal Formation)

Resolve Tribunal Composition & Arbitrator Nomination

Claimant: Singaporean Trading Company
Respondent: Australian Import Company

Resolve Tribunal Composition & Arbitrator Nomination

Completion

Arbitrator(s) Information Proposed By Claimant

Claimant Name **John Chan**

Proposed number of Arbitrators **1**

Arbitrator(s) Information				
Name	Spoken Language	Written Language	Religion	Nationality
Jim Chan	Cantonese,English,Mandarin	Chinese,English		Chinese

Arbitrator(s) Information Proposed By Respondent

Respondent Name **David Law**

Proposed number of Arbitrators **1**

Arbitrator(s) Information				
Name	Spoken Language	Written Language	Religion	Nationality
Jim Chan	Cantonese,English,Mandarin	Chinese,English		Chinese

Please resolve or confirm the final tribunal composition and arbitrator nominations

Next



Arbitration (Arbitration Proceeding)

eBRAM Home How to use Contact FAQ English Jim Chan

eBRAM Home How to use Contact FAQ English Jim Chan

eBRAM Home How to use Contact FAQ English Jim Chan

eBRAM Home How to use Contact FAQ English John Chan

Date Time Now:
HKG (GMT+8) 2019-09-12 12:44:07

Case No.
A201900077

Case Summary

Case Information

Case Files

Upload Bundle For Hearing

Upload Bundle For Hearing Counter Claim

Task Scheduling

Meeting

Notification

Review Case Account Balance

> Case Management > Case No A201900077 Upload Bundle For Hearing

Case Bundle For Hearing

A201900077
Claimant: Singaporean Trading Company
Respondent: Australian Import Company

Hearing Date
2019-10-21

Upload File for Hearing

Upload **Statement of Claim.pdf**

Document Nature*
Statement of Claim

Document Language
English

Save

Jim Chan

[Ad hoc Participants](#)

Arbitration (Case Close)

eBRAM

[Home](#) [How to use](#) [Contact](#) [FAQ](#)

English Jim Chan

eBRAM

[Home](#) [How to use](#) [Contact](#) [FAQ](#)

English Belly Sun

Date Time Now:
HKG (GMT+8) 2019-09-12 12:52:01

Case No.
A201900077

Case Summary

Case Information

Case Files

Upload Arbitration Award

Release Award

Arbitration Proceeding

Task Scheduling

Resolve Arbitrator

Case Suspension

Request Payment

Case Resume

Home > Case Management > Case No A201900077 Close Case

✓
Claimant Input
Information

✓
Secretariat Verify
Claimant
Information

✓
Respondent Input
Information

✓
Secretariat Verify
Respondent
Information

✓
Secretariat Resolve
Tribunal
Composition

✓
Arbitrator
Acceptance

✓
Secretariat Formal
Notice Issuance

✓
Payment

✓
Arbitration
Proceeding

✓
Sign Award

○
Completion

Completion

Close Case Completion

The case has closed. All Signed Documents will be uploaded to Blockchain.

Finish

By entering your password, you authorize eBRAM to use your e-certificate for signing the document*



AI Neural Machine Translation

eBRAM Home How to use Contact FAQ English John Chan

eBRAM Home How to use Contact FAQ

File Translation Configuration

File Name	Supporting Doc 2.docx
Current Document Language	English
Translate Document Language	Arabic

Translate

AI Neural Machine Translation (Document Translation Comparison)

SETTLEMENT AGREEMENT ¶

The Contract Dispute of _____, ¶
Under Contract No. _____, ¶
ODRA Docket No. _____ -ODRA- _____, ¶

¶ This SETTLEMENT AGREEMENT is entered into this _____, 201_ by and between _____, (hereinafter the "Contractor") and the Transportation Security Administration (hereinafter the "FAA" or the "Agency"), for themselves, their officers, directors, executives, managers, employees, agents, attorneys, divisions, related and subsidiary entities, affiliates, successors and assigns (all of whom are collectively referred to as the "parties"). ¶

¶ WHEREAS, the Agency awarded contract _____ (the "Contract") to the Contractor; and ¶

¶ WHEREAS, certain controversies have arisen with respect to the performance and payment under the Contract (hereinafter the "Controversies"); and ¶

¶ WHEREAS, the Contractor filed a Contract Dispute ("Contract Dispute") with the FAA Office of Dispute Resolution for Acquisition ("ODRA") on _____, 20__ regarding such Controversies, which has been docketed as ODRA Docket No. _____ -ODRA- _____; and ¶

¶ WHEREAS, under an alternative dispute resolution agreement dated _____, 20__ (the "ADR Agreement"), the parties conducted a mediation on _____, for the purpose of compromise discussions pertaining to the Contract Dispute; and, ¶

¶ WHEREAS, the parties reached an accord through ADR regarding the Controversies and the Contract Dispute, and now wish to commit the terms of their accord into this Settlement Agreement; and ¶

¶ WHEREAS, each party has been represented by counsel, has been apprised of its rights regarding the settlement, and enters into the settlement freely and voluntarily. ¶

¶ NOW THEREFORE, in consideration of the premises and mutual promises contained herein, the parties agree as follows: ¶

¶ 1. → NO ADMISSION OF LIABILITY. Neither this Settlement Agreement nor anything contained within it shall be admissible in any proceeding as evidence of liability.

МИРОВОЕ СОГЛАШЕНИЕ ¶

Договорный спор _____, ¶
В соответствии с договором _____, ¶
Досье по ОДЕРу No _____ -ОДЕР- _____, ¶

¶ Настоящее МИРОВОЕ соглашение вступает в эту _____, 201_ в и между _____ (далее "подрядчик") и управление транспортной безопасности (далее "FAA" или "агентство") для себя, своих должностных лиц, директоров, руководителей, управляющих, служащих, агентов, адвокатов, отделов, связанных и вспомогательных субъектов, аффилированных лиц, правопреемников и правопреемников (все из которых коллективно именуются "сторонами"). ¶

¶ Принимая во внимание, что Агентство присудило договорная "Договор") подрядчику; и ¶

¶ Принимая во внимание, что некоторые споры возникли в связи с исполнением и оплатой по договору (далее "споры"); и ¶

¶ Принимая во внимание, что подрядчик возбудил спор по контракту ("спор по контракту") с Управлением по урегулированию споров в FAA по вопросу о приобретении ("ОДЕР"), 20__, по поводу таких споров, которые были рассмотрены в качестве досье по ОДЕРу No _____ -ОДЕР- _____; и ¶

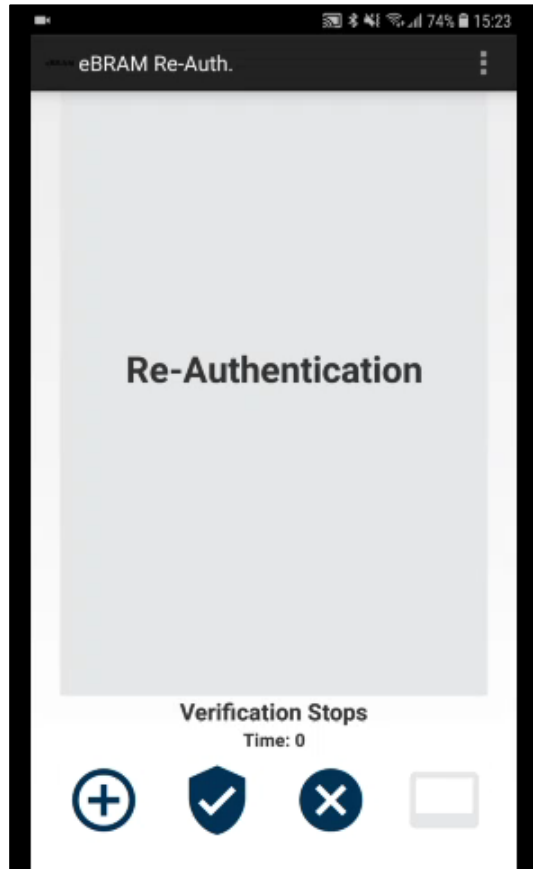
¶ Принимая во внимание, что в соответствии с альтернативным соглашением об урегулировании споров, датированным _____, 20__ ("соглашение ДОПОГ"), стороны провели медиацию в целях компромиссного обсуждения спора, связанного с договором; и ¶

¶ Принимая во внимание, что стороны договорились через ДОПОГ о спорах и споре по договору, и в настоящее время желают заключить условия своего соглашения в настоящем мировом соглашении; и ¶

¶ Принимая во внимание, что каждая сторона была представлена адвокатом, была проинформирована о своих правах в отношении урегулирования спора, и она вступает в урегулирование свободно и добровольно. ¶

¶ Поэтому с учетом изложенных в настоящем документе помешений и взаимных обещаний стороны договорились о нижеследующем: ¶

Re-authentication (Continuous Re-authentication R&D)



Failed
(because
of photo
used)



Pass

Liveness detection - only the authorized human can pass

Digitized Ecosystem:

- With the eTFP platform and the eBRAM platform, we are trying to create, once step at a time, a Digital Ecosystem for Hong Kong SMEs to digitize themselves.
- eTFP is to help introduce more businesses and business partners, smoothen customs declarations, and gradually introduce other services such as trade financing and new overseas' markets to our SMEs.
- The eBRAM platform will offer easier, cheaper, and faster "Access to Justice" so that our SMEs will enjoy greater protection when disputes arise from trading and logistics activities, strengthening HK's position as a trade and logistics hub.



In summary

- New business model change is needed to SURVIVE
- Digitization is the KEY TO CHANGE
- AUTOMATE as much as possible
- LSCM is ALWAYS HERE TO HELP

Thank You

www.lscm.hk

swong@lscm.hk

港物流業須借科技保競爭力

未來五年是香港物流業的關鍵時刻...

港物流業須借科技保競爭力



專訪

內地物流業近年急速成長，隱隱超越香港。物流及供應鏈多元技術研發中心(LSCM)行政總裁黃廣揚接受本報訪問時表示，未來5年是香港物流業的關鍵時刻，必須打破傳統做法，利用數據及物聯網提升效率，否則「香港係重要物流中心，但持份者未必係香港公司。」

黃廣揚稱，香港仍具物流中心的優勢，例如國際營商關係優越、空運航班於南中國佔優，以及容易取得財務融資支撐等；內地正催谷內需，中產市場愈來愈大，成為香港物流業發展良機。此外，香港是免稅港，有利作為進口內地高單價產品的配送中心，尤其是將一些酒、西藥及外國水果等高單價產品運入內地。

不過，香港物流業界必須打破固有只要「識運嘢」及「有海外關係」想法，要懂得把資料數據化，改善營運效率；建立物聯網，隨時檢閱貨物位置及情況，以及改善倉庫自動化，提升周轉速度等，否則容易被取代。

貿戰累損失逾兩成訂單

近年內地物流業發展迅速，不少均背靠科技企業，利用大數據及自動化倉庫提升效率。阿里巴巴旗下菜鳥網絡牽頭的財團，去年更中標香港機場的高端物流中心項目，業界擔憂香港物流業中小企能否與其一鬥。

黃廣揚認為，內地大型物流公司多以運載消費品為主，但全球貿易不只有消費品，還包括半成品、冷鏈產品、機械設備等不同類別產品，意味仍有不少機會，「唔係一至兩間大(物流)公司可以取代。」

他又談到，中美貿易戰的確影響本地物流業，有廠商把部分生產遷離內地，意味毋須經香港轉運，而外國買家亦轉向中國以外供應商買貨，預計至少20%訂單受影響。他續指，遷離內地的多屬低增值行業，例如紡織業，但偏偏是體積較大的產品，意味對物流業的影響更大。

採訪、撰文：張凌浩



■物流及供應鏈多元技術研發中心黃廣揚認為，未來五年是香港物流業的關鍵時刻。(何洋攝)