

LSCM Logistics Summit 2016

September 29, 2016

“Opportunities of Belt & Road Initiatives”

Speaker :

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Belt & Road is a **vision** :

- pointing out the **direction of development**
- tells you where **future investment** and **business opportunities** are
- calls for **co-operation** and **joint actions for realization of the opportunities**

It is not a **fixed scheme** :

- there allows a lot of dynamism in it
- there are immense rooms for :
 - new **partnerships**
 - new **projects**
 - new **policies**
 - new **opportunities**
 - new **ways of doing things** and new **investments**



Development potentials of the 65 countries along the Belt & Road are untapped because :

- being land locked
- lack of connectivity
- undeveloped infrastructure
- unable to accumulate sufficient investment capital
- political sanctions
- failure to catch the attention of traditional investors
- cultural bias
- backward financial & foreign exchange & remittance system
- and so on

- Infrastructure development will take the lead
- Hong Kong knows how to find and manage money :
 - The world's 1st IPO Center, the world's 1st offshore RMB center, the world's 5th forex trading center, the world's 7th bank center.
 - Asia's 2nd asset management and Asia's 2nd private equity center
 - In 2014, Hong Kong was the world 2nd largest source of foreign direct investment. A total of US\$142 billion was invested from Hong Kong, overtaken just by the United States.
 - Hong Kong also ranked world 2nd as recipient of foreign direct investment with an investment of US\$103.3 billion in 2014.
 - 60% of China's overseas foreign direct investment are made through Hong Kong, while Hong Kong accounts for 45% of the foreign direct investment into the Mainland China.

- Infrastructure Projects' pay-back period easily exceed a few decades :
 - Financiable
 - Sellable
 - Transferable
 - Tools : equity, trust funds, bonds, loans

- Logistics Opportunities
 - Infrastructure development in massive scale
 - Hong Kong's engineering consultancy is world class
 - Focus on development in Industrial Park, Logistics Park
 - Trading activities will follow

THANK YOU !

